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Kimden: DIANA Challenges <challenges@diana.nato.int>
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Konu: Request for defence Capability Need Inputs for NATO DIANA

İzleme Bayrağı: İzle
Bayrak Durumu: İşaretlendi

- **Dikkat : Bu e-posta kurum dışından gönderilmiştir. Zararlı dosyalar ve/veya linkler içerebilir.**
- **Kaynağından emin olmadığınız maillerdeki dosyaları indirmeyiniz, bağlantılara tıklamayınız, kişisel verilerinizi paylaşmayınız.**

NATO UNCLASSIFIED

Dear Colleagues,

The NATO Defence Innovation Accelerator for the North Atlantic (DIANA), is a NATO body with a mission to accelerate the development and adoption of dual-use technologies to solve critical defence and security challenges across the NATO Alliance.

NATO DIANA delivers on this mission through launching public challenge calls, with ‘challenge statements’ setting out problems to be solved and objectives to be achieved. Companies, often with limited experience within the defence sector, submit proposals setting out how their solutions can solve key themes within these challenges. After a rigorous competitive selection process, the successful companies are brought into DIANA’s ‘Challenge Programme’ and attend DIANA’s ‘Accelerator Programme’. As part of the programme, companies prepare for selling to the defence industry and engage in dialogues with end users. Companies also have the opportunity to undertake testing, evaluation, verification and validation activities, and engage in operational experiments and exercises, all aimed at facilitating adoption by Allied end users.

To ensure DIANA’s challenges represent NATO and Allied capability needs and priorities, and to accurately communicate demand signals to the market, DIANA is seeking your inputs on current and future capability needs. DIANA will analyse the inputs you provide through this ‘challenge formation process’, as it creates future Challenge Programmes and drafts the challenge statements that are published to the market.

We kindly invite you to contribute your current and future capability needs by completing the linked form before 28 of January 2026. If you have existing materials setting out future capability needs, problem statements, or other relevant content, you need not “re-type” this material into the form. Rather, this information can be shared with us directly at challenges@diana.nato.int. We still suggest that you fill out relevant portions of the form regarding other elements, such as events and contacts, so that we can capture all the relevant information. Please note in form section B ‘Capability Needs Inputs’ that information is being sent separately.

<https://forms.office.com/e/nd9FiFCzjR>

If you are unable to complete the form, please contact us at challenges@diana.nato.int so we can arrange to receive your inputs in an alternative format.

Why Your Input Matters:

- Your inputs are critical to ensure DIANA accurately captures and represents demand and selects solutions that solve challenges faced by NATO and its Allies.
- Your input will inform the selection of innovative solutions, as well as the technology development of these solutions once in the Challenge Programme, as the selected innovators work towards adoption.
- By sharing your insights and needs, you will help ensure that DIANA's challenges are grounded in operational realities and aligned with strategic priorities.

How to Participate:

- Any information you submit through this form must be at the level of 'NATO Unclassified'.
- Please provide as much detail as possible regarding capability needs, relevant stakeholders, and illustrative mission examples.
- If you have identified any trials, demonstrations, or operational experimentation events, or if you are aware of relevant NATO or national events, please include these details in your response.
- Please provide your contact information so we can communicate with you throughout the process, keeping you informed about the solutions selected for inclusion in the Challenge Programme. If you would be willing to support DIANA's challenge call by acting as an evaluator and/or by engaging with selected innovators and their solutions once they are brought into the Challenge Programme, your expertise and engagement would be highly valued.

Thank you for your timely and thoughtful input, which will play a pivotal role in shaping the direction of DIANA's Challenge Programme. Should you have any questions or require clarification, please do not hesitate to contact us at challenges@diana.nato.int.

Thank you for your collaboration and insight.

Kind regards,

NATO DIANA